

TRADE INQUIRY – BUSINESS PARTNERS FOR JAPANESE COMPANY

Reference is made to email dated 09-04-2018 received from Ms. Saadia Manzoor, Head of Research & Business Development, M/s. JETRO Karachi Office (Tel: 0092-21-35630727 {3 lines}, Fax: 0092-21-35630733 & 34, Email: pak@jetro.go.jp, website: www.jetro.go.jp) regarding the captioned subject.

Wherein, it is informed that one Japanese Company is looking for business partners in Pakistan. They manufacture and sell thermal energy equipment. Their strength is in durable consumer goods for households using gas i.e., gas stoves, gas water heaters, gas heaters & gas cloth dryers etc., and they want to expand sales of these products in Pakistan.

Functions and roles required for a new Agent are listed below:

- ❖ Import and distribute (supply to wholesale and retail)
- ❖ A partner who can jointly carry out branding, marketing, product development etc., in a long-term perspective
- ❖ Medium or large companies rather than family-based small companies
- ❖ Companies already having business with Japanese Companies

Interested companies fulfilling the above criteria, to fill out the attached form with complete details. The information provided will be shared with the inquiring Japanese Company for direct contact. The deadline for sending the replies is Thursday 12th April, 2018, Ms. Saadia Manzoor may be contacted for further details.

Company Detail Form

Date: __ / __ /20__

The information you provide below may be shared with the inquiring Japanese Company for direct contact.

A) COMPANY INFORMATION

Company Name:			
Postal Address:			
Contact Person		Position:	
Email of contact person		Cell Number	
Landline Phone:		URL:	
Fax:		Date of Est.:	
Capital Stock:		Number of Employees:	

B) BUSINESS INFORMATION

Type of Business	<input type="checkbox"/> Importer <input type="checkbox"/> Exporter <input type="checkbox"/> Manufacturer <input type="checkbox"/> Retailer <input type="checkbox"/> Agent <input type="checkbox"/> Distributor
	<input type="checkbox"/> Others (Please specify) _____
Area of Business	
Brief of the Company	
Member of Chamber / Association	
Present or previously in business with Japanese firm (if YES plz mention name & detail)	
Business with other than Japanese firms	
Any other info	